

Excello Law

**WHERE EXPERIENCE
MEETS EXCELLENCE**



Excello Law

Introducing Excello Law	3
The Excello Law difference	4
A leading law firm	5
Why choose Excello Law?	6
What support do we provide?	8
Events to Inspire	10
Our recruitment process	11
Join us	12

INTRODUCING EXCELLO LAW

Practise Independently. Earn More.

Excello Law is a leading fee-share law firm designed for experienced lawyers who want greater freedom, flexibility, and financial reward.

As a fee share partner, you bring your own clients and operate independently, while keeping up to 75% of your fees - significantly more than in a traditional firm. In return, Excello provides extensive support and full infrastructure.

This means you can focus entirely on your clients and legal work, without the burden of running a firm.

At the same time, you join a national and international network of senior lawyers, providing opportunities for connection and collaboration.

THE EXCELLO LAW DIFFERENCE

We're not like other fee-share firms

Our difference? We start with you.

We listen, we support, we take action.

Unlike the standard, one-size-fits-all approach of other fee-share firms, we know ambitious lawyers have unique goals and visions. That's why our support goes further - personalised, flexible, and designed to help you build and scale your practice on your terms.

With Excello, you get more than the basics: tailored resources, dedicated teams, investment, and operational support - everything you need to grow, thrive, and achieve your ambitions.

WHY EXCELLO

What makes us the leading fee share firm in the legal market?

16

Number of years Excello Law has been in the fee-share market.

200+

carefully selected leading experts.

98%

Retention rate: highest in the industry.

42%

of matters opened are generated through internal referrals.

14

law firms within Excello's House of Brands.

THE EXCELLO LAW DIFFERENCE

Why choose Excello Law?

History & experience

- » 15+ years as pioneers in the consultancy model, with a proven track record of supporting lawyers to grow successful practices.

A community of excellence

- » Collaborate with 200+ leading partner-level lawyers from top Legal 200 firms, Legal 500, and Chambers rankings, giving you trusted partners and referral opportunities.

Tailored support that goes above & beyond

- » Excello provides associates, paralegals, and secretarial support as required, alongside access to investment, loans, and business planning to help you scale. All day-to-day law firm management including finance, compliance, insurance, IT is handled for you.
-

THE EXCELLO LAW DIFFERENCE

Why choose Excello Law?

National & International reach

- » Operate from Belfast, Dublin, across the UK and globally, with serviced offices so you can work from home or enjoy the feel of a local team.

Referrals & collaboration

- » Our dedicated referrals lead connects you to the right work and colleagues, creating more opportunities, stronger collaboration, and larger teams for major matters.

Branding options

- » Operate under Excello Law, create your own brand, or use a registered trading name of Excello Law with the SRA within our House of Brands.

Proven retention

- » 98% of our lawyers choose to stay, reflecting the strength of our model and culture.
-

PREMIUM SUPPORT

What tailored support do we provide?

Initial investment & planning

- » Access loans, start-up support, and tailored business planning to launch and grow your practice.

Team support

- » Scale your practice with dedicated associates, paralegals, secretaries, and admin staff as needed, so you can focus on client work while handling larger or more complex matters.

Full induction programme

- » Start confidently with introductions to the whole team, plus help with file transfers, previous firm restrictions, and onboarding to Excello systems.

Finance & compliance

- » Billing, collections, insurance, and full regulatory compliance handled for you.
-

PREMIUM SUPPORT

What tailored support do we provide?

Business development & marketing

- » Support to grow your client base and reputation, including campaign materials, PR, digital presence, collateral, and custom websites.

IT & technology

- » Secure UK-based cloud systems for smooth and efficient practice management.

Community & events

- » Regular opportunities to connect and collaborate within the Excello network. Our *Excello Inspire* programme provides training and development to help you grow your practice confidently.

Wellbeing & lifestyle

- » Resources and initiatives to help you maintain balance and manage stress.
-

EXCELLO TEAM

Events to inspire

Excello Inspire is a series of events designed to help our lawyers grow their legal practices. From business development workshops and networking to inspirational speakers, we provide a platform that equips lawyers with the tools to succeed.



Inspirational speaker sessions: keynote speakers sharing their remarkable stories.



Wellbeing workshops: focused on mental and physical health plus access to counsellors and life coaching specialists.



Networking events: bringing our lawyers together to connect, share insights, inspire one another and enjoy meaningful interactions.



Training sessions and forums: designed to equip you with the essential skills and insights needed to grow and sustain a successful legal practice.

OUR RECRUITMENT PROCESS

We're committed to excellence

Excello Law is committed to working exclusively with highly experienced and reputable lawyers, accepting only those who align with our core values of excellence and integrity. If we're the right match, we'll collaborate with you to find the best path to join us.

These include:

- » as a fee-share partner.
- » as a team: transition with your existing team, including PAs and paralegals.
- » starting your own practice: launch your own legal practice with the backing of Excello Law.



SPEAR'S 500

“Excello Law stands out because of the incredible calibre of its lawyers. Whenever I refer work or team up on projects, I know I’m working with professionals.”

Gitta Altmann
Corporate Lawyer

Join us



We seek lawyers who crave more freedom and want to feel heard and valued as individuals.



We believe in the power of entrepreneurship and support each lawyer's journey and aspirations.



We maintain a strong network – we exclusively recruit highly experienced and reputable lawyers.

If you're interested in a confidential conversation, book with us today.

If you're interested in starting your own branded legal practice, please email us at joinus@excellolaw.com for more information.

For more details.

Email: joinus@excellolaw.com

Visit: careers.excellolawni.co.uk

Call: **+44 (0)845 257 9449**

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